

Abhishek Kininge

BUSINESS INTELLIGENCE • BUSINESS ANALYSIS • PROCESS IMPROVEMENT

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SUMMARY

Business Intelligence Analyst and Business Analysis professional with 15+ years of experience bridging the gap between business problems and data-driven solutions — from requirement workshops and process documentation through to analytics delivery, dashboard design, and management reporting. Proven across government, BFSI/Fintech, and manufacturing — working in complex, multi-stakeholder environments where consolidating fragmented data and translating it into decision-ready insights is the core of the work. Known for combining structured BA thinking with hands-on BI delivery — and currently deepening Power BI capability through structured certification and independent analytics project work.

01 WORK EXPERIENCE

Independent Analyst — Business Analysis & BI

Feb 2021 – Present

Independent Consulting

- Built reports and dashboards in Power BI for a healthcare client (JIH Healthcare) — supporting business metrics tracking, vendor performance monitoring, and B2B outreach reporting for management decision-making.
- Completed a structured Power BI certification pathway (Desktop, Service, Advanced DAX) alongside AI tools and Agile — building current, market-aligned BI and analytics capability.
- Developing FinBridge, an independent BA/BI portfolio project grounded in Indian fintech infrastructure (OCEN, Account Aggregator, UPI) — producing data models, KPI frameworks, and dashboard specifications.

Sr. Project Consultant — BI & Business Analysis

2018 – 2021

Savitribai Phule Pune University • Dept. of Technology

IDDAC — Intelligent Dashboard & Data Analytics Centre • Tribal Development Dept. (TDD), Govt. of Maharashtra

- Delivered end-to-end BI analytics for a centrally-funded government platform — consolidating fragmented data from 6 live welfare applications into a unified reporting layer enabling fund tracking and scheme monitoring for ~1 crore tribal beneficiaries across Maharashtra.
- Defined KPI frameworks, dashboard specifications, and data requirements across multiple government welfare schemes including the Swayam & Hostel module — translating complex, multi-vendor data landscapes into structured, reportable analytics views deployed for TDD staff across 29 district project offices.
- Coordinated data standardisation across government IT vendors (Mahaonline, Probitry Soft, NIC) — mapping AS-IS data flows, identifying fragmentation points, and defining integration requirements for the central analytics platform.
- Conducted stakeholder workshops with Secretary-level and Commissioner-level government officials — aligning KPI definitions, reporting requirements, and dashboard design to real decision-making needs; gained hands-on Power BI exposure through dashboard design exploration alongside SSRS delivery.

Business Intelligence Analyst

2017 – 2018

Opine Group • deployed at Sarvatra Technologies (BFSI/Fintech)

- Sole on-site BA and BI resource for a BFSI/Fintech client — independently managed end-to-end delivery from requirement workshops and gap analysis through dimensional modelling, SSRS dashboard build, UAT, and stakeholder sign-off.
- Designed a dimensional data model integrating TallyERP and Excel sources — building ETL pipelines (SSIS) and SQL queries to create a clean, consolidated reporting layer for Finance and Accounts.
- Built a centralised finance dashboard and multiple SSRS analytics reports — replacing fragmented manual reporting with real-time visibility into revenue, AR, dues, and settlement KPIs; reduced report generation time from hours to minutes.
- Defined KPIs, data dictionaries, and ERDs — ensuring full traceability from business requirement through to dashboard output; executed UAT with Finance and Senior Management and achieved formal stakeholder sign-off.

Process Improvement Leader — Data & Reporting

2010 – 2013

Brintons Carpets • India Design/Service Centre UK-headquartered — Americas, EMEA, and Asia Pacific operations

- Owned Brintons Operating System, a KPI reporting framework, designing and maintaining performance dashboards tracking quality metrics and customer complaint trends across global operations; reported directly to Design/Service Centre GM and Executive Director, Group Operations.

- Led data-driven RCA investigations using 8D methodology — reducing Internal Badly Defective (IBD) levels by ~70% through structured process analysis, SOP development, and quality checkpoint implementation.
- Conducted end-to-end process mapping and AS-IS/TO-BE workflow analysis across Service Centre departments — identifying data and reporting gaps to support continuous improvement and management reporting.
- Facilitated large and small-scale improvement initiatives including Kaizen events — driving standardisation and building process capability across Design, Production, Planning, and Quality functions.

OTHER EXPERIENCE

Business & Operations Manager

2013 – 2015

Mahalaxmi Co-Op Yarn Processors Ltd.

Managed production, quality, and HR for a garment manufacturing unit; tracked KPIs across output, defects, delivery, and employee performance.

Consultant

2015 – 2016

TexCarp Consulting Pvt. Ltd.

Business development, client research, and process documentation for a UK-based consulting engagement.

02 KEY SKILLS

BUSINESS INTELLIGENCE: Power BI · SSRS · SQL · Data Modelling · ETL (SSIS) · DAX · Dashboard Design · KPI Frameworks · Data Analysis · Data Visualisation · Excel

BUSINESS ANALYSIS: Requirements Elicitation · BRD · FRD · Stakeholder Management · Gap Analysis · AS-IS/TO-BE Modelling · User Stories · Acceptance Criteria · UAT · RCA

TOOLS: Power BI · SQL Server · SSIS · SSRS · Excel · Jira · Confluence · Draw.io · Figma · Notion

DOMAINS: Government / Public Sector · BFSI / Fintech · Manufacturing

03 PORTFOLIO PROJECTS

Maven AW — Sales & Business Performance Analysis

Power BI Project · Maven Analytics

- Built an end-to-end Power BI report analysing sales performance, product profitability, and customer trends — covering data modelling, DAX measures, and interactive dashboard design.
- Demonstrates hands-on Power BI capability: dimensional modelling, DAX, calculated KPIs, drill-through navigation, and business-ready visualisation.

Dashboards

SSRS Dashboard · IDDAC | Opine Group / Sarvatra Technologies

- Delivered SSRS-based finance dashboard and analytics reports for Sarvatra Technologies (BFSI/Fintech) — consolidating TallyERP and Excel data into real-time AR, revenue, dues, and settlement KPI views; reduced report generation time from hours to minutes.
- Built a dashboard for the Swayam & Hostel welfare scheme — tracking application volumes, approval rates, ITDP-wise beneficiary distribution, and monthly availing patterns across Maharashtra.

04 CERTIFICATIONS

POWER BI & BUSINESS INTELLIGENCE

- Power BI Desktop, Power BI Service & Advanced DAX — Maven Analytics
- Business Intelligence & Analytics — Opine Group

BUSINESS ANALYSIS

- Advanced Business Analysis — BACentric
- Career Essentials in Business Analysis — Microsoft
- Registered Scrum Basics — Scrum Inc.

ARTIFICIAL INTELLIGENCE

- Google AI Professional Certificate — Google
- MS Applied Skills: Create agents in Microsoft Copilot Studio — Microsoft

LEADERSHIP & STRATEGY

- McKinsey Forward Program — McKinsey & Company

05 EDUCATION

B.Text — Textile Engineering · DKTES Textile & Engineering Institute · Shivaji University, Kolhapur · 2010